

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

		United States					United States				
Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2019		105.8	92.9	99.7	124.0	93.5	*	*	*	*	*
2020		111.1	91.9	106.0	132.5	97.9	*	*	*	*	*
2021		115.2	95.7	108.8	138.6	100.2	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2021	Oct	122.4	97.4	123.0	146.6	103.4	119.5	101.3	122.8	136.1	104.0
2021	Nov	118.8	97.2	113.8	144.0	101.5	96.9	78.6	92.6	115.7	86.2
2021	Dec	116.1	95.9	111.0	143.6	93.8	75.2	53.1	68.4	97.4	64.6
2022	Jan	109.4	84.3	106.1	133.1	95.1	83.1	58.2	75.9	105.9	74.1
2022	Feb	105.0	85.9	100.8	126.9	90.0	93.9	71.3	97.7	110.1	81.9
2022	Mar	103.3	89.3	94.5	124.9	89.8	123.4	104.9	112.7	155.6	98.4
2022	Apr	99.2	75.1	100.3	118.8	85.9	117.3	93.3	121.7	139.5	96.5
2022	May	99.6	86.7	97.4	118.9	81.7	118.8	117.2	122.6	134.1	92.2
2022	June	90.7	80.8	93.7	107.8	68.5	112.4	107.9	115.7	135.1	77.0
2022	July	90.2	79.3	93.2	106.4	70.0	96.4	82.7	93.6	118.0	76.3
2022	Aug	88.5	76.6	88.5	105.5	71.0	97.3	83.5	94.4	116.4	80.9
2022	Sept r	80.8	71.8	80.8	96.8	62.7	74.7	60.0	73.7	88.0	66.3
2022	Oct p	77.1	68.7	83.5	90.6	55.6	75.7	71.8	84.4	84.1	56.4
<b>vs. last month:</b>		<b>-4.6%</b>	<b>-4.3%</b>	<b>3.3%</b>	<b>-6.4%</b>	<b>-11.3%</b>	<b>1.3%</b>	<b>19.7%</b>	<b>14.5%</b>	<b>-4.4%</b>	<b>-14.9%</b>
<b>vs. last year:</b>		<b>-37.0%</b>	<b>-29.5%</b>	<b>-32.1%</b>	<b>-38.2%</b>	<b>-46.2%</b>	<b>-36.7%</b>	<b>-29.1%</b>	<b>-31.3%</b>	<b>-38.2%</b>	<b>-45.8%</b>